The Benefits of Equality:
A Blueprint for Inclusive Health Care for Transgender Workers
Thank you

Basic Rights Education Fund would like to thank the following individuals and organizations for their contributions to this toolkit:

Production
The volunteer leaders who created and edited this toolkit: Ray Crider, Devon Goss, Kerry Johnson, Joe LeBlanc, Alex Pakula and Adrien Wolmark. Alejandro Juarez, for designing the cover and layout. Nike, for sponsoring printing of this toolkit.

Content
Leaders at the City & County of San Francisco, the City of Portland, and Multnomah County for sharing their data and experience as employers providing inclusive health care. Debby, Ray Crider, Peter Dakota Molof, Leigh Dolin and Adrien Wolmark for sharing their personal and professional accounts of the need for inclusive health care.

The Human Rights Campaign Foundation’s Workplace Project for giving us permission to adapt for use in this guide the material contained in their resource Transgender-Inclusive Health Care Coverage and the Corporate Equality Index. The original HRC resource can be downloaded at www.hrc.org/transbenefits.

Partners
TransActive Education and Advocacy for their partnership in increasing access to health care for transgender children and youth. Transgender Law Center for their partnership and contributions to the work for inclusive health care. The National Center for Transgender Equality, the National Gay & Lesbian Task Force and the Williams Institute for their continued leadership for equality and justice for transgender communities across the US.

This toolkit was compiled and authored by Basic Rights Education Fund. To discuss reproducing this toolkit for use beyond individual businesses, please contact us at 503-222-6151. This toolkit is also available electronically at www.basicrights.org/resources
Basic Rights Education Fund and transgender inclusive health care

For nearly two decades, Basic Rights Oregon has championed equality for lesbian, gay, bisexual and transgender Oregonians. Currently among our top priorities is ensuring that transgender Oregonians have access to the health care they need – health services which most of us take for granted, yet are routinely denied to our transgender co-workers because of out-of-date exclusions written into most insurance policies. And as with non-discrimination policies, domestic partner benefits, and more, Oregon businesses are leading the way once again.

In 2009, Basic Rights Oregon assembled a group of transgender, genderqueer, and gender nonconforming community leaders to identify priorities in their community. These leaders conducted extensive community outreach through in-person forums and online surveys. What they learned from Oregon’s transgender community was astonishing: from being denied medically necessary care like hormone treatment, to being refused coverage of routine annual exams and life-saving cancer screenings, health care discrimination was having a profound impact on the lives of transgender Oregonians every day.

As the tide is shifting nationally, Oregon is at the forefront of equality. In 2012, the number of businesses who removed discriminatory exclusions from their health plans nearly tripled. Today, 25% of Fortune 100 Companies and many Oregon businesses — large and small — offer inclusive health care to all workers.

These businesses know that providing all workers with the medically-necessary care that they need is not just good for workers and their families, they know it is good for business. Providing competitive benefits attracts the best and brightest, it ensures that workers are healthy and productive, and it lives out the values of equality and inclusion in the workplace. Transgender-inclusive health care makes good business sense, and is the right thing to do for our state.

This toolkit is designed to provide business leaders, workers and union members all the tools you need to put your values into action — values like dignity, equality, and fairness. Removing exclusions targeted at transgender people is a critical way to ensure that these values are being realized.

Equality strengthens businesses by providing safe, welcoming, and healthy workplaces. Oregon businesses and unions not only drive our economy and creative industries in countless ways, they are also at the forefront as advocates for gay, lesbian, bisexual, and transgender Oregonians. In the process, they make our families, our communities, and our state stronger for all Oregonians.

With your leadership, transgender Oregonians can truly experience equality in the workplace, by gaining access to the same health care their co-workers rely on every day. Together, we can make Oregon’s workplaces stronger and more equitable – and that benefits all of us.

Thank you for your leadership. Don’t forget – we’re here to help and we look forward to working with you! Please contact us any time at 503-222-6151.

Jeana Frazzini
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Whether you’re just beginning to think about this issue or your workplace has considered it for years, there’s something in this toolkit for you.

If you’re beginning the process of advocating for these benefits at your workplace, start at the front of the toolkit. You’ll learn more about the issue and then assess who makes these decisions at your workplace. After that, you can assess your benefits plan before talking to your insurer. And you can utilize the Frequently Asked Questions and appendix materials along the way.

If you’ve already explored some of these issues at your workplace or are looking for specific information, you can find many resources that are easy to photocopy in the appendix.

This toolkit is available electronically at: www.basicrights.org/resources/
Why transgender inclusive health care?

We all know someone who has been denied medically necessary care by an insurance company working to protect its bottom line. It’s unfair, painful, and downright dangerous when it happens, and it happens all too often. Many Oregonians continue to experience discrimination by insurance companies and health care service plans on the basis of gender, particularly members of Oregon’s transgender community.

Most insurance plans specifically exclude critical health care for transgender Oregonians. This includes both transition-related care like hormones, surgery and counseling; and sex-specific care like cancer screenings and reproductive health care. This is medically necessary care that’s regularly provided to non-trans Oregonians—and it’s being denied to transgender Oregonians solely because of their gender identity.

**Affordable to provide coverage**

No jurisdiction, employer, or insurance company which covers trans health care has found the cost to be prohibitive. In 2011, the City of Portland determined that the cost increase was only .08% of its health care insurance budget. Multnomah County has seen low utilization since 2011. The City and County of San Francisco have provided comprehensive coverage for years with research showing no discernible cost. More information available on page 35 of appendix.

**Medically necessary**

As discriminatory health care practices against transgender individuals have gained visibility, an increasingly vocal consensus has emerged from the medical and allied health professionals to affirm the need for adequate healthcare and healthcare coverage for transgender individuals. Organizations that have affirmed transgender health care as medically necessary include:

- The American Medical Association
- The National Association of Social Workers
- The American Psychological Association
- American Association of Clinical Endocrinologists
- American College of Obstetricians and Gynecologists
- The World Professional Association for Transgender Health

Find full text of select resolutions in the appendix.
Good for workplaces
Already, dozens of Oregon businesses have removed exclusions from their insurance plans. These businesses know that offering inclusive health care benefits attracts the best and brightest and creates an environment where all workers feel valued. Examples of Oregon businesses offering inclusive care include: Alcatel-Lucent, American Express, Ameriprise Financial, Bank of America, Chrysler Motors, Kimpton Hotel & Restaurant Group, Kraft Foods, Microsoft, New Seasons Market, and State Farm. For an in-depth list of local and national businesses, see appendix.
A critical step in attaining an inclusive health insurance plan for your workplace is starting a conversation with your insurer to assess what’s included in your current plan, and what’s not. These conversations are opportunities to assess the state of your current plan, and to express your interest in an inclusive plan to your insurer. To hold the most effective conversation, we recommend a few key first steps.

**Identify your decision-makers**
In order to move the conversation forward about inclusive health care in your workplace, you’ll need to know who makes decisions about what is and isn’t included in your workplace’s benefits plan.

**Business decision-makers.** Each company is different, so there’s no standard answer to who makes decisions about workplace health benefits. First, identify the person within your company who primarily manages your company’s benefits and relationship with your insurer. Often, this will be a benefits manager, human resources director, or other human resources staffer. Next, make sure you understand the process that that person goes through to approve changes to the insurance plan. In some cases, this person will simply propose changes to the Chief Financial Officer or business owner, who can approve or deny the changes. In other cases, a more involved process may include engaging workers or management for feedback. Either way, it’s important to understand who has input, at what levels, and when. That way, you can engage the right mix of people in the conversation about assessing and shifting your benefits plan.

**Union decision-makers.** Similarly, while many unions have similar structures, not all unions are the same. Important starting points within your union could be your union steward, members of your bargaining team, or a staff organizer, if you’ve got one.

**Talk about the issue**
For transgender people and allies alike, figuring out where to begin a conversation about the importance of transgender coverage can be a challenge. Starting that conversation within your business or union is the first step in assessing and expanding your benefits, and it’s a good opportunity to hone your approach to discussing the need for transgender-inclusive health care. Here are some tested approaches to talking about transgender-inclusive health care:

**Make the case.** There are plenty of important reasons to support transgender-inclusive health care, many of which are encapsulated in three key points:

- **It’s medically necessary.** Doctors, medical associations, advocates and patients agree that transgender-inclusive health care, including care related to gender transition, is
medically necessary treatment.

- **It’s cost effective.** Independent studies and real-world experience in public and private sectors conclude that the cost of covering transgender-inclusive health care is negligible. The cost is often small enough to be declared de minimis, and requires no increase in cost to insured individuals.

- **It’s the right thing to do.** We all know someone who’s been denied the health care they need--and it happens all too often within transgender communities. Exclusions keep transgender people from accessing care that non-transgender people receive on a regular basis - and that care is denied solely because of their transgender identities. Removing exclusions and providing coverage for inclusive care are small changes that can make a big difference in the personal and professional lives of transgender workers--and it reflects your company’s commitment to inclusion, fairness, and diversity.

**Share the evidence.** Major health care and government institutions support transgender-inclusive health care. The American Medical Association, the American Psychological Association, and even the IRS tax court have affirmed the medical necessity of transition-related health care. See the appendix of this toolkit for the original text of supportive resolutions from these organizations and more.

**Share your story.** If you feel safe and comfortable in sharing your personal story, it can be helpful in moving your colleagues to support. Whether you need transition-related care for yourself, a family member or friend, or you’re an ally to transgender communities, sharing your personal motivation to support transgender-inclusive health care can help connect others to theirs. Find a template for this on page 8. And for more approaches to starting this conversation, see the health care fact sheet on page 23 of the appendix.

**Engage your decision-makers**
Now that you’re grounded in who to talk to and how to discuss the need for inclusive health insurance, it’s time to start the conversation with your benefits manager, human resources department, or union. Email or call this decision-maker and ask to set up a phone call or short meeting to start the conversation.

As part of this conversation, you’ll want to **connect, context, and commit.** If you don’t know this person well, be sure to **connect** on a personal and professional level. Then, provide **context** by sharing your interest in removing exclusions from your workplace health plan. This is your opportunity to talk about the issue, as outlined above. Remember: this care is medically necessary, it’s cost effective, and it’s the right thing to do.
When you talk, be sure to gather answers to the following questions:

- Does our insurance plan currently cover health care for transgender workers, including coverage related to gender transition? Are there exclusions in place that would restrict or prohibit coverage for transgender workers? If this is unknown, what next steps can we take to assess our plan with our insurance agent or broker?

- Has our company made a commitment to the inclusion and support of lesbian, gay, bisexual, and transgender workers? Does our current insurance policy reflect that commitment? Is there an employee resource group or union caucus who should be engaged in this conversation?

- What processes exist to change insurance benefits? Who needs to be engaged in that process? Are there specific annual deadlines associated with that process?

- What role can the decision-maker play in moving forward with a process to assess the workplace insurance plan, remove exclusions, and ensure coverage of care? Who else will they need to engage in that work? How can you help?

Close your conversation with a commitment. What next steps will this decision-maker commit to taking? What can you do to help? Then, set a time to follow up on your agreed-upon next steps to move the process forward.

For help figuring out how to engage your decision-makers or talk about the issue, call Basic Rights Education Fund at 503-222-6151. We’re here to help!
Personal stories are one of the best ways to convey the importance of transgender-inclusive health care. Since transgender people may not wish to share their identities (and may face discrimination if they do so) make sure to get explicit permission before sharing another person’s name or personal information.

Here is a template for sharing your story:

1. **Introduce yourself**, including your position and how long you’ve been with your employer/union.

2. **Share why the issue matters to you.** Do you have a partner, family member, friend, or co-worker who’s transgender? Do you personally identify as transgender? Or do you see this as part a larger effort to achieve equality and end disparities in access to health care? Whatever the reason, share that as part of your story.

3. **Share a story.** It could be something that’s happened to you, or something that’s happened to a friend or family member. It could be one of many common examples of health care discrimination in your benefits plan. Here are some examples:

   - “Our benefits plan specifically excludes care for transgender individuals, so my transgender co-worker is unable to access the same hormones as a woman going through menopause can.”

   - “The specific exclusions in our benefits plan led to annual reproductive health exams being denied to my co-worker.”

   - “It is important to me to work for a business/belong to a union that works to end discrimination in the area of access to health care for transgender individuals.”

4. **Convey how these exclusions affect your experience as a worker.** For example, “It’s important to me that all of my co-workers receive the same quality of care as I do.”

5. **Identify a solution**, removing discriminatory language from the benefits plan and ensuring that everyone can access care equally.

For example personal stories and stories from medical professionals see appendix.
Step two: Assessing your benefits plan

Adapted from the Human Rights Campaign Foundation’s “Transgender-Inclusive Health Care Coverage and the Corporate Equality Index” www.hrc.org/transbenefits

Remarkably, most health insurance policies provided in the US include out-of-date exclusions that keep transgender people from accessing the health care they need. These exclusions are often right alongside those for cosmetic or experimental care – even though treatment of Gender Identity Disorder (or GID) is widely accepted by medical institutions and leading experts.

So-called “transgender exclusions” can be broad enough as to exclude health care coverage completely unrelated to the process of a gender transition, for example medical treatment for migraine headaches or gynecological exams for transgender-identified men. Claims for unrelated basic care (e.g., for a cold, flu, or a broken arm) have been denied when carriers learn of transgender status.

In addition, coverage denials often extend to exclude a broad range of pre- and post-transition care across the patient’s lifespan (e.g., prostate or pelvic exams, blood tests, or prostate, breast, ovarian, or uterine cancer-related treatments).

Exclusions may also be carved out as to cover certain transition-related treatments: for example, the mental health diagnosis of Gender Identity Disorder may be covered, but none of the medically necessary follow-up care would be (e.g., hormone replacement therapy, surgical procedures, follow-up visits, etc).

Transgender individuals have medical needs similar to those of any other individual. While the medical process of sex affirmation/reassignment may seem unfamiliar or strange to many, these services are critical to the health of the individual who needs them.

Examine the wording of your plan’s transgender exclusions clause to understand if the clause is so broad that it:

- Presents barriers to coverage for non-transition related treatments;
- Negates coverage outright for all transition related care;
• Offers partial coverage for transition-related care (hormone therapy but no surgical procedures, for example).

This will give you an understanding of what your plan is already covering and to what extent sweeping, versus more focused, efforts need to be made to eliminate the exclusions. These are examples of actual transgender exclusions in health insurance plans. The effects of these exclusions can vary depending on carriers’ interpretations. For example, any of the first three examples could be narrowly implemented to exclude only the surgical aspects of sex affirmation/reassignment, but each have also been used to deny a much broader range of care, including routine annual exams and other services unrelated to transition:

• “Services for, or leading to, sex transformation surgery.”

• “Gender Transformation: treatment or surgery to change gender including any direct or indirect complications or aftereffects thereof.”

• “Expenses for, or related to, sex change surgery or to any treatment of Gender Identity Disorders.”

• “Transsexual surgery including medical or psychological counseling and hormonal therapy in preparation for, or subsequent to, any such surgery.”

Removing transgender exclusions is still not enough to ensure that inclusive coverage will be available for workers and dependents that require medically necessary care. Once exclusions are removed, a truly inclusive plan will also affirm available coverage for Gender Identity Disorder.

Advocates for inclusive health coverage have found a number of helpful tools for negotiating and establishing transgender-inclusive coverage. Employers that are concerned about adding transition-related care are often road-blocked by common misconceptions and a lack of understanding around transgender identity. Implementing inclusive care is especially difficult when the insurance companies that do provide some form of coverage for transition-related care are still not fully meeting the medically necessary needs for workers.
Step three: Talking to your insurance provider

A critical step in attaining an inclusive health insurance plan for workers is starting a conversation with your insurer to assess what’s included in your current plan, and what’s not. These conversations are opportunities both to assess the state of your current plan, and to express your interest in an inclusive plan to your insurer. To hold the most effective conversation, we recommend a few best practices.

Get the right people on the phone. In order to have a focused conversation about your insurance plan, it’s important to ensure that the people who best understand that plan are in the room. For businesses, this usually means a benefits manager or human resources staff member—whoever directly manages workplace benefits and the relationship with your insurer. For unions, this may mean a union steward or a member of your bargaining team should get in touch with human resources staff to coordinate these questions. It’s also important to ensure that your contact at the insurer has handled your company or employer’s account in the past. Usually, the best person to move this conversation within your insurer is the account representative or insurance broker your company has used on an ongoing basis.

Ask precise questions. Asking clear, specific questions is critically important, both for you and for your insurer. Since so many insurance plans exclude transition-related health care as a matter of course, even those who administer and purchase the plan may be unaware of the specific levels of exclusion or coverage available to workers. Be prepared to ask about specific treatments, diagnoses, and the conditions under which coverage is provided or denied.

Utilize recommended questions. Specific, precise questions will help you and your insurer quickly assess the level of coverage afforded to workers under your current plan. Here are a few questions to start the conversation:

- Does our company’s current insurance plan include a statement specifically excluding transition-related care from coverage? (Exclusions may be worded to rule out coverage of surgical procedures in particular, may exclude treatment of Gender Identity Disorder, or may broadly exclude any treatments, services, or procedures related to gender transition.) If so, can we remove this exclusion from our current plan or purchase a plan that does not contain an exclusion?

- Does our company’s current plan cover mental health care for transgender individuals,
including treatment for Gender Dysphoria or Gender Identity Disorder? If so, what level of coverage is available and what caps apply?

- Does our company’s current plan cover hormone therapy for transgender individuals for the purposes of gender transition? If so, under what conditions? What level of coverage is available and what caps apply?

- Does our company’s current plan cover surgical procedures for transgender individuals for the purpose of gender transition? If so, which procedures? What caps apply to this coverage?

**Follow up.** After speaking with your insurer, engage human resources staff, your benefits manager, or leaders in your union in a conversation about what to do next. If your plan includes exclusions or restrictive caps on coverage, next steps could include any of the following:

- Gathering information on insurance plans available through other insurers and assessing your options for changing insurers

- Engaging your bargaining team in a conversation about ensuring the inclusion of transgender-inclusive health care in your benefits plan

- Writing to your current insurer to formally request the removal of exclusions, or the increase or elimination of caps on care
Dear [broker/agent],

As part of this year’s reassessment of our company’s insurance needs, we have some questions about the availability of medical and mental health care related to gender transition for transgender individuals. We are highly interested in purchasing an insurance plan that meets the needs of all of our workers, including transgender workers, but we recognize that our current plan may include exclusions or other barriers.

To begin this conversation, we would like to better understand the benefits available under our current plan. Please respond with answers to the following questions:

- Does our company’s current insurance plan include a statement specifically excluding transition-related care from coverage? (Exclusions may be worded to rule out coverage of surgical procedures in particular, may exclude treatment of Gender Identity Disorder, or may broadly exclude any treatments, services, or procedures related to gender transition.) If so, can we remove this exclusion from our current plan, or purchase a plan that does not contain an exclusion?
- Does our company’s current plan cover mental health care for transgender individuals, including treatment for Gender Dysphoria or Gender Identity Disorder? If so, what caps apply to this coverage?
- Does our company’s current plan cover hormone therapy for transgender individuals for the purposes of gender transition? If so, under what conditions? What caps apply to this coverage?
- Does our company’s current plan cover surgical procedures for transgender individuals for the purpose of gender transition? If so, which procedures? What caps apply to this coverage?
- Do the treatments and level of coverage available reflect the standards of care set forth by the World Professional Association for Transgender Health, the industry standard for providing care to transgender individuals?
- If any of this coverage is unavailable under our current plan, what other plan could we purchase from you that would include this care?

As a longstanding account, meeting the health insurance needs of our workers is deeply important to us. If this care is unavailable, we request that you provide the care that our workers need. Transition-related care is critically important for transgender workers. Treatments like
hormone replacement therapy, counseling, and routine surgical procedures (like mastectomies) are regularly covered for non-transgender workers, but are often denied to transgender workers solely due to their gender identity.

Additionally, this care has been affirmed by the American Medical Association, the American Psychological Association, the World Professional Association for Transgender Health, and even the IRS tax court as being medically necessary care for transgender individuals. As a company that values diversity and supports lesbian, gay, bisexual and transgender equality, we seek to reflect that commitment in all aspects of our work.

We look forward to your response, and hope to work together to identify a plan that meets our company’s needs. Thank you in advance for your time, attention and prompt response.

Sincerely,

[Signature and title]
Why should we be covering this? Isn’t it a choice to change genders?
Numerous medical and allied health associations are now calling for insurance coverage of transition-related care. Associations with resolutions or statements on this issue include the American Medical Association, American Psychological Association, National Association of Social Workers, American College of Obstetricians and Gynecologists, and World Professional Association for Transgender Health, among others.

Transgender-inclusion is not about a new and different set of services. Transgender-inclusive health coverage is part of equal compensation – and specifically equal benefits.

No transgender people work here – who would benefit from this?
Transgender people are part of most workplaces. People don’t always share their identities because of factors including pervasive stigma and discrimination, as well as personal choice and privacy. Workers who are not transgender may have partners or dependents who need to access these services.

How many transgender people are there?
Many local, state, and federal agencies do not accurately count transgender people—or count them at all. As such, data on transgender individuals in the United States is relatively sparse. Some trans people may not identify as transgender, may consider their identities private, and/or may be afraid to disclose their gender identity, so even given the opportunity to indicate this on a form, they still may not choose to do so. Prevalence estimates on transgender individuals vary widely, ranging from 0.2% to 1.0% of the population. For this population, access to inclusive health care is a small change in their workplace health plans – but it can make a big difference.

Are these cosmetic surgeries? We don’t cover those.
This care is medically necessary and reconstructive, not cosmetic. This treatment is provided by health professionals in accordance with the World Professional Association for Transgender Health’s Standards of Care.
Surgical reconstruction can restore physical structures of the bodies to those which reflect the internal experience of the individual (and which are generally considered normal for any woman or man.) Although someone may live socially as a woman or man regardless of surgery, the physical component of treatment can be crucial to internal congruence and self-affirmation.

**What types of services and procedures are medically necessary parts of sex reassignment?**

Some examples include:

- Hormone replacement therapy
- Estrogens (also androgen blockers) and testosterone
- Puberty blockers
- Mental health services
- Surgical reconstruction
- Breast/chest reconstruction
- Facial reconstruction
- Gonadal surgery
- Genital reconstruction
- Other procedures or services
- Hair removal (electrolysis)
- Speech therapy

See a full list on page 32 in the appendix.

**Won’t these changes to our plans be very expensive?**

No jurisdiction, employer, or insurance company which covers transition-related health care has found the cost to be prohibitive. Distributed costs are extremely low and the annualized costs to the employer of providing insurance coverage for transgender-related care are typically negligible. See page 35 in appendix for more information.

The best available public data on insurance coverage experience is from the City and County of San Francisco. With 25-30,000 employees (and 80,000 plan members), actuaries estimated that 35 people per year would access $50,000 in services. The City and County released their cost analysis in 2007, after seven years of experience:

- Initially, they charged $1.70 per employee per month (PEPM), as dictated by their cost estimate.
- After three years, they had gathered $4.3 million, and paid out just $156,000.
- Then, they lowered their PEPM cost, and paid out even less: $44,118 for 19 claims.
- In 2007, they finally declared the cost de minimis and stopped pricing care separately.

Additionally, not all transgender people access transition-related care like surgery and/or hormones. One frequently cited estimate is that 1 in 240,000 people in the US access transition-related surgery each year. In 2011, results of a groundbreaking survey were released by the National Center for Transgender Equality and the National Gay and Lesbian Task Force. Nearly

6,500 transgender respondents reported that at least 18% had already accessed some type of surgical care, while 50-60% of people surveyed wanted to one day access the most common procedures.

**Our insurance carrier representative has told us that few if any plans ever cover services for sex reassignment. Is this true?**
While historically this may have been true, over the last decade an increasing number of insurance plans have recognized the need to eliminate these discriminatory exclusions. Today, many insurance carriers – large and small – have written policies on transition-related care, and are administering plans for a variety of employers.

Still, many individual sales representatives may be unfamiliar with this area of coverage, and information may not be readily available from the carrier. Let your carrier representative know that a growing number of plans do cover these services, and if your carrier is listed below, assure them that their company has experience with this.

**What carriers are administering plans with coverage of sex reassignment surgeries and procedures?**
Most major insurance carriers, including the entire following list, are administering or insuring coverage for at least one employer or student plan.

- Aetna
- AmeriHealth
- Caremark
- Cigna
- EmblemHealth (GHI, HIP, Vytra)
- Harvard Pilgrim
- Health Net
- HealthPartners
- Humana
- Kaiser Permanente
- Medica
- MedicalMutual of Ohio
- MVP Health Care
- Nationwide
- ODS
- UnitedHealthcare
- Oxford
- Blue Cross Blue Shield, some affiliates, for example:
  - BCBS Illinois
  - Premera Blue Cross
  - BCBS Michigan
  - BCBS Massachusetts
  - BCBS Minnesota
  - BCBS North Carolina
  - Blue Shield of California
  - HMSA
  - Horizon BCBS
  - Independence BCBS
  - WellPoint subsidiaries (Anthem BCBS)
We never list out every treatment that is covered by our plan. Why do we need to explicitly state coverage here?

Insurance contracts are typically not readily available or accessible to workers, especially prior to enrollment. As a result, employers that have modified their insurance contract to remove discriminatory insurance exclusions against transgender people from their health insurance plans need to communicate to workers (and their dependents) that transgender-inclusive coverage is available – both when the benefit first becomes available and on a regular basis. In order to respect workers’ privacy, the availability of a transgender-inclusive insurance option should be communicated widely to avoid forcing workers to “out” themselves as transgender in order to determine whether they have coverage.

Which other employers are currently offering transgender-inclusive health plans?

Over 200 employers rated in the 2012 Corporate Equality Index are offering transgender-inclusive health coverage (see page 41 in appendix). And 25% of Fortune 100 companies currently cover this care.

In addition, numerous public employers are known to offer inclusive coverage. These include the University of Michigan and the entire University of California system, the cities of Seattle, Minneapolis, New York, San Francisco, and Portland, as well as Multnomah and San Francisco Counties.

We are self-insured. Can’t we just cover individual health costs on a case-by-case basis?

These types of solutions pose issues for medical privacy. Direct reimbursement structures require the individual to disclose the precise nature and cost of these services, which may reveal profoundly sensitive or personal information. With few exceptions, employers do not need to know about a transgender worker’s specific medical treatments beyond planning for potential medical leave for transitioning workers. The privacy of a transgender partner/spouse or dependent child of a worker must be similarly respected.

In order to respect the worker’s or dependent’s privacy, coverage for services should be handled as any other medical service would be, through the plan administrator’s claims process, which safeguards individual information from the workplace. Similarly, the availability of a transgender-inclusive insurance option should be communicated widely, especially in the open enrollment process, to avoid the need for a worker to “out” themselves or a dependent family member as transgender in order to access care.
Should we expect a premium increase if we eliminate the transgender exclusion and start covering all medically necessary procedures related to sex reassignment?

In national interviews with the Human Rights Campaign, employers have all reported minuscule or zero initial premium increases associated with this specific area of coverage. Moreover, no employers have indicated subsequent increases based on utilization, as reported utilization has been extremely low, with few claims and low costs. This includes employers of very different sizes ranging from 500 to 100,000+ employees.

Premium pricing can differ, however, based on specific circumstances, such as the size of the employer and the insured pool, structure of coverage, or other factors.

Our insurance carrier representative has responded with a proposal which includes a significantly increased premium. How can we respond to this?

Premium increases are based on predictions of future utilization and claims costs. Very often premium increase estimates above minimal levels have been traced to erroneous assumptions regarding the possible number of transgender individuals who will require services each year, as well as inflated notions regarding the extent or cost of such services.

Ask your representative to provide more information regarding the basis for their cost predictions. A simple check may reveal such basic errors as assuming that every transgender worker will require every phase of transition-related care, including all surgery on an annual basis. Basic Rights Oregon staff or a consultant with specific area expertise can provide a confidential assessment of information provided by the carrier.
Appendix
Gender: Refers to the roles, behaviors, activities, and attributes that a given society considers appropriate for women and men. A social term rather than a biological one.

Sex: The classification of people as male or female. At birth, infants are typically assigned a sex based on the appearance of their genitals, although clinically speaking, “sex” is a combination of bodily characteristics including chromosomes, hormones, internal reproductive organs and genitalia. Sex is separate from gender.

Gender identity: One’s personal sense of their gender. For transgender people, their birth-assigned sex and their own sense of gender identity may not match and this disconnect can be profound. Few people ever question the distinction between their biological sex and their inner sense of their own gender (their gender identity) because for most, these two traits are completely congruent. However, for transgender individuals, this is not the case.

Transgender: An umbrella term for individuals whose internal sense of self is not in line with the sex that was assigned to them at birth. You may sometimes hear individuals referred to as a “trans man” (usually referring to female-to-male transgender people) or a “trans woman” (usually referring to male-to-female transgender people). The terms signify current gender status as a man or woman while still affirming their gender history.

Transition: Usually used to refer to the process of affirming a transgender person’s gender identity. This may include a medical process in which changing social gender presentation (through clothing, gender pronouns, name, and more) is a key component.

Transition-related care: Describes health care that transgender people may access during transition. This can include counseling, hormones (like testosterone or estrogen), hormone blockers, and/or genital and non-genital surgeries. This care is pejoratively referred to as “a sex change,” which is neither preferred nor accurate.

Gender Identity Disorder (or GID): The psychological diagnosis associated with transgender identities, as listed in the Diagnostic and Statistical Manual IV (DSM IV). Due to what some transgender people believe is its pathologizing nature, this diagnosis is hotly contested in transgender communities. However, it is the current mechanism for providing or denying access to health care for transgender individuals, and is tied to well-established and widely-accepted standards of care for transgender individuals.

Individuals often become aware of the conflict between their gender identity and biological sex by the time they are about four to six years old; this is when Gender Identity Disorder (GID) is sometimes first reported. As defined by the DSM-IV, patients with GID are “those with strong and persistent cross-gender identification and a persistent discomfort with their [biological] sex or a sense of inappropriateness in the gender role of that sex.”
The intent of employer-provided health care coverage is to promote a productive and healthy workforce. For this population of people with GID, the consequences of continuing to live in extreme discomfort may be severe. People who are denied transition-related care may suffer intense psychological distress that often takes the forms of depression, even suicidality, and stress-related physical illnesses.

As affirmed by numerous medical and allied health associations including the American Medical Association, American Psychological Association, and the National Association of Social Workers, the goal of care for GID (psychotherapeutic, endocrine, and surgical therapies) is lasting personal comfort and congruency with the embodied self, resolution of clinically significant distress, and to maximize overall psychological and physical well-being. Inclusive coverage options for transition-related care help to achieve the goal of promoting health and wellness across the spectrum of workforce diversity.
Discrimination in health care
We all know someone who has been denied medically necessary care by an insurance company working to protect its bottom line. It’s unfair, painful, and downright dangerous when it happens. And it happens all too often.

Many people in Oregon continue to experience discrimination by insurance companies and health care service plans on the basis of gender, particularly members of Oregon’s transgender community.

Many transgender Oregonians are denied the ability to purchase health insurance or are denied coverage for basic, medically necessary care solely because they are transgender. Without health insurance, many transgender people have no access to health care and have nowhere to turn if they develop health problems. “Transgender specific” exclusions are wrong, discriminatory and must come to an end as we strive to create a system of healthcare where every Oregonian can access the care they need to live healthy and productive lives.

Medically necessary care
Oregon law says you can’t fire someone simply because they are transgender. Oregon law says insurance companies must cover mental health conditions on par with coverage for physical health conditions. The AMA has identified transgender health care as being medically necessary. Despite all this, insurance companies continue to discriminate in the mental and physical care they will provide to transgender individuals.

This is why Basic Rights Education Fund and transgender community leaders are working together to end gender identity discrimination in healthcare and health insurance coverage. This effort is about allowing every Oregonian access to the care they need to live healthy and productive lives. Ending insurance companies’ discriminatory policies that deny people access to medically necessary care and educating providers is the right thing to do.

Insurance industry exclusions
Many insurance companies refuse to provide insurance to transgender people based on their transgender status or by specifically excluding transgender-related services. Nearly all insurance plans categorically exclude coverage for transgender-related medical treatment, even when that treatment (such as mental health care or hormone replacement therapy) is covered for non-transgender people.

Additionally, transgender people are often discriminated against based on their gender. For example, one transgender person who identified as male with his insurance company and later developed uterine cancer was denied payment for his cancer treatment, because his insurance plan did not “treat uteruses in men.” This type of discrimination is all too common and can lead to serious – even life-threatening – conditions.
Gender identity discrimination
Due to pre-existing conditions or diagnosis many transgender people find it hard to purchase insurance or to access coverage for basic, medically necessary care they need—often for services or treatments these insurance companies cover for non-transgender Oregonians. For example, thousands of women experiencing menopause are prescribed estrogen and other hormones; but transgender women are often denied similar prescription hormones.

Solution: prohibit exclusions
The solution to this problem is to put health care back in the hands of patients and doctors—not the insurance companies. This is an effort to do just that, by ending insurance companies’ discriminatory practices based on gender identity and ending their specific exclusion of medically necessary care for transgender Oregonians.

Cost of coverage—negligible
Past experience offers helpful information here. In 2001, the City and County of San Francisco became the first US municipality to provide this medically necessary care by removing transgender access exclusions in its health plans.

To cover this care, the city and county originally thought a small surcharge of $1.70 per member/per month would be necessary. However, actual costs turned out to be far, far lower than anticipated, and in 2006 the city dropped the surcharge altogether because the cost was de minimis – or so small as to be negligible.

Good for Oregon workforce and economy
Currently, 25% of Fortune 100 Companies and many Oregon businesses—large and small—offer inclusive health care to all workers, including healthcare for transgender workers.

These businesses believe that providing all workers with the medically-necessary care they need to be healthy and productive is not just good for workers and their families, and not just the right thing to do—they know it is good for business.

Already dozens of Oregon businesses offer transgender-related coverage to their employees. These include: Alcatel-Lucent, American Express, Ameriprise Financial, Bank of America, Chrysler Motors, Kimpton Hotel & Restaurant Group, Kraft Foods, Microsoft, New Seasons Market, and State Farm.

Decisions about health care should be made between doctors and patients, not by insurance companies.

Ending this unfair and unnecessary exclusion is the right thing to do.

All Oregonians should be able to access the care they need.

For more information, contact Basic Rights Oregon at 503-222-6151 or online at www.basicrights.org.
In recent years, as discriminatory health care practices against transgender individuals have gained visibility, an increasingly vocal consensus has emerged from the medical and allied health professionals to affirm the need for adequate healthcare and healthcare coverage for transgender individuals.

The World Professional Association for Transgender Health

In June 2008, World Professional Association for Transgender Health (WPATH) issued a Clarification Statement urging “health insurance carriers and healthcare providers in the U.S. to eliminate transgender or trans-sex exclusions and to provide coverage for transgender patients and the medically prescribed sex reassignment services necessary for their treatment and well-being.”

The American Medical Association

A growing number of allied health associations have similarly issued strong policy statements calling for the elimination of insurance exclusions. In 2008, the American Medical Association issued Resolution 122 calling for “Removing Financial Barriers to Care for Transgender Patients” which has been incorporated as part of the “AMA Policy Regarding Sexual Orientation.” In the background argument, the resolution underscored that, “An established body of medical research demonstrates the effectiveness and medical necessity of mental health care, hormone therapy, and sex reassignment surgery as forms of therapeutic treatment for many people diagnosed with GID,” and that “health experts in GID, including WPATH ... have recognized that these treatments can provide safe and effective treatment for a serious health condition.” The AMA also underscored the negative health outcomes caused by delays in treatment. Noting that much transition-related care involves services usually covered for other diagnoses (e.g., mastectomy or breast reconstruction, hysterectomy, and other reconstructive surgeries), the AMA called coverage denials based on a GID diagnosis “discrimination.”

“RESOLVED, That our American Medical Association support public and private health insurance coverage for treatment of Gender Identity Disorder as recommended by the patient’s physician.” (American Medical Association House of Delegates Resolution 122, 2008)

The National Association of Social Workers

The National Association of Social Workers (NASW) revised their transgender policy statement in August 2008, clearly stating:

“NASW supports the rights of all individuals to receive health insurance and other health coverage without discrimination on the basis of gender identity, and specifically without exclusion of services related to transgender or transsexual transition (or ‘sex change’), in order to receive medical and mental health services [...]
which may include hormone replacement therapy, surgical interventions, prosthetic devices, and other medical procedures.” (NASW Policy Statement on Transgender and Gender Identity Issues, in Social Work Speaks, 2009)

**The American Psychological Association**

The American Psychological Association (APA) issued a similarly strong policy statement, noting for example that “transgender people may be denied appropriate gender transition related medical and mental health care despite evidence that appropriately evaluated individuals benefit from gender transition treatments.”

“APA recognizes the efficacy, benefit and medical necessity of gender transition treatments for appropriately evaluated individuals and calls upon public and private insurers to cover these medically necessary treatments.” (APA Policy Statement, 2008)
American Medical Association: Resolution on transgender health care

Resolution: 114
April 14, 2008

Whereas, Gender Identity Disorder (GID) is a serious medical condition recognized as such in both the Diagnostic and Statistical Manual of Mental Disorders and the International Classification of Diseases; and

Whereas, GID, if left untreated, can result in clinically significant psychological distress, dysfunction, debilitating depression, and, for some patients without access to appropriate medical care and treatment, suicidality and death; and

Whereas, The medical literature has established the effectiveness and medical necessity of mental health care, hormone therapy, and sex reassignment surgery in the treatment of patients diagnosed with GID; and

Whereas, Many health insurance plans categorically exclude coverage of mental health, medical, and surgical treatments for GID, even though many of these same treatments, such as psychotherapy, hormone therapy, breast augmentation and removal, hysterectomy, oophorectomy, orchietomy, and salpingectomy, are covered for other medical conditions; and

Whereas, The denial of otherwise covered benefits for patients diagnosed with GID represents discrimination based solely on a patient’s gender identity; and

Whereas, Our AMA opposes discrimination (AMA Policies H-65.983, H-65.992) and the denial of health insurance (H-180.980) on the basis of gender identity; and

Whereas, Our AMA opposes limitations placed on patient care by third-party payers when such care is based upon sound scientific evidence and sound medical opinion (H-120.988); therefore be it

RESOLVED, That our American Medical Association support public and private health insurance coverage for treatment of Gender Identity Disorder in adolescents and adults (New HOD Policy); and be it further

RESOLVED, That our AMA oppose categorical exclusions of coverage for treatment of Gender Identity Disorder in adolescents and adults when prescribed by a physician. (New HOD Policy)

Fiscal Note: Staff cost estimated at less than $500 to implement.

RELEVANT AMA POLICY

H-65.983 Nondiscrimination Policy
The AMA affirms that it has not been its policy now or in the past to discriminate with regard to sexual orientation or gender identity. (Res. 1, A-93; Reaffirmed: CCB Rep. 6, A-03; Modified: BOT Rep. 11, A-07)
H-65.992 Continued Support of Human Rights and Freedom
Our AMA continues (1) to support the dignity of the individual, human rights and the sanctity of human life, and (2) to oppose any discrimination based on an individual’s sex, sexual orientation, gender identity, race, religion, disability, ethnic origin, national origin or age and any other such reprehensible policies. (Sub. Res. 107, A-85; Modified by CLRDP Rep. 2, I-95; Reaffirmation A-00; Reaffirmation A-05; Modified: BOT Rep. 11, A-07)

H-180.980 Sexual Orientation and/or Gender Identity as Health Insurance Criteria
The AMA opposes the denial of health insurance on the basis of sexual orientation or gender identity. (Res. 178, A-88; Reaffirmed: Sub. Res. 101, I-97; Reaffirmed: CMS Rep. 9, A-07; Modified: BOT Rep. 11, A-07)

H-120.988 Patient Access to Treatments Prescribed by Their Physicians
The AMA confirms its strong support for the autonomous clinical decision-making authority of a physician and that a physician may lawfully use an FDA approved drug product or medical device for an unlabeled indication when such use is based upon sound scientific evidence and sound medical opinion; and affirms the position that, when the prescription of a drug or use of a device represents safe and effective therapy, third party payers, including Medicare, should consider the intervention as reasonable and necessary medical care, irrespective of labeling, should fulfill their obligation to their beneficiaries by covering such therapy, and be required to cover appropriate “off-label” uses of drugs on their formulary... (Res. 30, A-88; Reaffirmed: BOT Rep. 53, A-94; Reaffirmed and Modified by CSA Rep. 3, A-97; Reaffirmed and Modified by Res. 528, A-99; Reaffirmed: CMS Rep. 8, A-02; Reaffirmed: CMS Rep. 6, A-03; Modified: Res. 517, A-04; Reaffirmation I-07; Reaffirmed: Res. 819, I-07)
Whereas transgender and gender variant people frequently experience prejudice and discrimination and psychologists can, through their professional actions, address these problems at both an individual and a societal level;

Whereas the American Psychological Association opposes prejudice and discrimination based on demographic characteristics including gender identity, as reflected in policies including the Hate Crimes Resolution (Paige, 2005), the Resolution on Prejudice Stereotypes and Discrimination (Paige, 2007), APA Bylaws (Article III, Section 2), the Ethical Principles of Psychologists and Code of Conduct (APA 2002, 3.01 and Principle E);

Whereas transgender and other gender variant people benefit from treatment with therapists with specialized knowledge of their issues (Lurie, 2005; Rachlin, 2002), and that the Ethical Principles of Psychologists and Code of Conduct state that when scientific or professional knowledge ...is essential for the effective implementation of their services or research, psychologists have or obtain the training....necessary to ensure the competence of their services...” (APA 2002, 2.01b);

Whereas discrimination and prejudice against people based on their actual or perceived gender identity or expression detrimentally affects psychological, physical, social, and economic well-being (Bockting et al., 2005; Coan et al., 2005; Clements-Nolle, 2006; Kenagy, 2005; Kenagy & Bostwick, 2005; Nemoto et al., 2005; Resolution on Prejudice Stereotypes and Discrimination, Paige, 2007; Riser et al., 2005; Rodriguez-Madera & Toro-Alfonso, 2005; Sperber et al., 2005; Xavier et al., 2005);

Whereas transgender people may be denied basic non-gender transition related health care (Bockting et al., 2005; Coan et al., 2005; Clements-Nolle, 2006; GLBT Health Access Project, 2000; Kenagy, 2005; Kenagy & Bostwick, 2005; Nemoto et al., 2005; Riser et al., 2005; Rodriguez-Madera & Toro-Alfonso, 2005; Sperber et al., 2005; Xavier et al., 2005);

Whereas gender variant and transgender people may be denied appropriate gender transition related medical and mental health care despite evidence that appropriately evaluated individuals benefit from gender transition treatments (De Cuypere et al., 2005; Kuiper & Cohen-Kettenis, 1988; Lundstrom, et al., 1984; Newfield, et al., 2006; Pfafflin & Junge, 1998; Rehman et al., 1999; Ross & Need, 1989; Smith et al., 2005);

Whereas gender variant and transgender people may be denied basic civil rights and protections (Minter, 2003; Spade, 2003) including: the right to civil marriage which confers a social status and important legal benefits, rights, and privileges (Paige, 2005); the right to obtain appropriate identity documents that are consistent with a post-transition identity; and the right to fair and safe and harassment-free institutional environments such as care facilities, treatment centers, shelters, housing, schools, prisons and juvenile justice programs;

Whereas transgender and gender variant people experience a disproportionate rate of homelessness (Kammerer et al., 2001), unemployment (APA, 2007) and job discrimination (Herbst et al., 2007), disproportionately report income below the poverty line (APA, 2007) and experience other financial disadvantages (Lev, 2004);
Whereas transgender and gender variant people may be at increased risk in institutional environments and facilities for harassment, physical and sexual assault (Edney, 2004; Minter, 2003; Peterson et al., 1996; Witten & Eyler, 2007) and inadequate medical care including denial of gender transition treatments such as hormone therapy (Edney, 2004; Peterson et al., 1996; Bockting et al., 2005; Coan et al., 2005; Clements-Nolle, 2006; Kenagy, 2005; Kenagy & Bostwick, 2005; Nemoto et al., 2005; Newfield et al., 2006; Riser et al., 2005; Rodriguez-Madera & Toro-Alfonso, 2005; Sperber et al., 2005; Xavier et al., 2005);

Whereas many gender variant and transgender children and youth face harassment and violence in school environments, foster care, residential treatment centers, homeless centers and juvenile justice programs (D’Augelli, Grossman, & Starks, 2006; Gay Lesbian and Straight Education Network, 2003; Grossman, D’Augelli, & Slater, 2006);

Whereas psychologists are in a position to influence policies and practices in institutional settings, particularly regarding the implementation of the Standards of Care published by the World Professional Association of Transgender Health (WPATH, formerly known as the Harry Benjamin International Gender Dysphoria Association) which recommend the continuation of gender transition treatments and especially hormone therapy during incarceration (Meyer et al., 2001);

Whereas psychological research has the potential to inform treatment, service provision, civil rights and approaches to promoting the well-being of transgender and gender variant people;

Whereas APA has a history of successful collaboration with other organizations to meet the needs of particular populations, and organizations outside of APA have useful resources for addressing the needs of transgender and gender variant people;

Therefore be it resolved that APA opposes all public and private discrimination on the basis of actual or perceived gender identity and expression and urges the repeal of discriminatory laws and policies;

Therefore be it further resolved that APA supports the passage of laws and policies protecting the rights, legal benefits, and privileges of people of all gender identities and expressions;

Therefore be it further resolved that APA supports full access to employment, housing, and education regardless of gender identity and expression;

Therefore be it further resolved that APA calls upon psychologists in their professional roles to provide appropriate, nondiscriminatory treatment to transgender and gender variant individuals and encourages psychologists to take a leadership role in working against discrimination towards transgender and gender variant individuals;

Therefore be it further resolved that APA encourages legal and social recognition of transgender individuals consistent with their gender identity and expression, including access to identity documents consistent with their gender identity and expression which do not involuntarily disclose their status as transgender for trans-
gender role; 

Therefore be it further resolved that APA supports access to civil marriage and all its attendant benefits, rights, privileges and responsibilities, regardless of gender identity or expression; 

Therefore be it further resolved that APA supports efforts to provide fair and safe environments for gender variant and transgender people in institutional settings such as supportive living environments, long-term care facilities, nursing homes, treatment facilities, and shelters, as well as custodial settings such as prisons and jails; 

Therefore be it further resolved that APA supports efforts to provide safe and secure educational environments, at all levels of education, as well as foster care environments and juvenile justice programs, that promote an understanding and acceptance of self and in which all youths, including youth of all gender identities and expressions, may be free from discrimination, harassment, violence, and abuse; 

Therefore be it further resolved that APA supports the provision of adequate and necessary mental and medical health care treatment for transgender and gender variant individuals; 

Therefore be it further resolved that APA recognizes the efficacy, benefit and medical necessity of gender transition treatments for appropriately evaluated individuals and calls upon public and private insurers to cover these medically necessary treatments; 

Therefore be it further resolved that APA supports access to appropriate treatment in institutional settings for people of all gender identities and expressions; including access to appropriate health care services including gender transition therapies; 

Therefore be it further resolved that APA supports the creation of educational resources for all psychologists in working with individuals who are gender variant and transgender; 

Therefore be it further resolved that APA supports the funding of basic and applied research concerning gender expression and gender identity; 

Therefore be it further resolved that APA supports the creation of scientific and educational resources that inform public discussion about gender identity and gender expression to promote public policy development, and societal and familial attitudes and behaviors that affirm the dignity and rights of all individuals regardless of gender identity or gender expression; 

Therefore be it further resolved that APA supports cooperation with other organizations in efforts to accomplish these ends.

Medical necessity and standards of care

A key feature of every inclusive health plan is, of course, the removal of explicit exclusions of transition-related health care. But beyond removing exclusions, what do we need to cover in order to be truly inclusive? All transition-related health care services that are medically necessary as determined by a patient in consultation with their physician should be covered, including, but not limited to: consultation, follow up, and repair (if necessary.)

All deductibles, co-pays, benefit maximums or other restrictions should be commensurate with those offered to non-transgender individuals. Medical leave for transition-related care should be applied in the same manner as leave for any other medical treatment.

Medically necessary transition-related health care services may include, but are not limited to:

**Genital Surgical Procedures**

- Clitoroplasty
- Labiaplasty
- Vaginoplasty
- Orchietectomy
- Urethroplasty
- Phalloplasty
- Glansplasty
- Total abdominal Hysterectomy
- Vaginectomy
- Metoidioplasty
- Scrotoplasty
- Testicular Prosthesis

**Non-Genital Surgical Procedures**

- Chest Reconstruction/Mastectomy & Reconstruction Procedures
- Facial Feminization Surgery (FFS)
- Augmentation Mammoplasty
- Voice Therapy
- Tracheal Shaving
- Voice Modulation Surgery
- Liposuction/ Lipoplasty
- Blepharoplastic
- Therapy and Counseling, Mental health counseling related to gender identity.
- Hormone Replacement Therapy, including, but not limited to Testosterone, Estrogen, Progesterone, Anti-androgens, Gonadotropin releasing hormones (GnRH analogs), Depo-Lupron and other puberty blocking or precocious puberty related hormonal therapy. Includes injection and topical applications.
- Travel and Lodging related to surgery
- Gamete preservation in anticipation of future infertility
- Assisted Reproductive Technology (ART)
Insurance Policies that Include Transgender-Related Healthcare

While many insurance plans have outdated exclusions for transgender-related healthcare, there are several policies available that do not contain these exclusions.

The Human Rights Campaign has developed a list of some of these insurance carriers and you can access links to specific plan language at http://www.hrc.org/resources/entry/finding-insurance-for-transgender-related-healthcare:

- Aetna
- Amerihealth
- Anthem BCBS
- BCBS Massachusetts
- BCBS Minnesota
- BCBS Michigan (Blue Care Network HMO)
- Cigna
- EmblemHealth
- HealthNet
- HealthPartners
- Independence Blue Cross
- Medica

Standards of Care for Transgender Health

The most widely recognized standard of practice is published by the World Professional Association for Transgender Health (WPATH), formerly the Harry Benjamin International Gender Dysphoria Association (HBIGDA). The WPATH Standards of Care (SOC) have been recognized by several national medical and mental health organizations and their memberships: the American Medical Association, the American Psychological Association and the National Association of Social Workers. In addition to these organizations, the standards have been widely accepted in numerous psychiatric textbooks. Referencing the WPATH Standards of Care at the outset of advocacy for inclusive coverage serves as powerful validation, clearly conveying both the existence of medical consensus that transition-related care is medically necessary and the existence of accepted protocols.

The WPATH SOC articulates the assessment process to be used by providers in guiding treatment decisions to enable provider and patient to find the medical pathway that will be most successful for that individual. In the absence of a standard protocol adhering to WPATH (where exclusions are removed but treatment is not affirmed), eligibility and utilization management decisions made by insurance company representatives are vulnerable to the missteps born of misconceptions.
The most recent version of the WPATH SOC was released in fall 2011. The major differences between the WPATH SOC Version 6 and Version 7 can be summarized as follows:

- New title: “Standards of Care for the Health of Transsexual, Transgender, and Gender Nonconforming People” (Version 6 was entitled “Standards of Care for Gender Identity Disorders”).
- SOC Version 7 describes what professionals need to do rather than what the client needs to do to qualify for treatment.
- Flexibility — recognition of client/patient’s unique circumstances, and appropriate uses of informed consent.
- More detailed clinical guidelines, with scholarly references to provide context and evidence base.
- More than simply providing assessment guidelines for hormones and surgery, the SOC now promotes overall health and well-being.
- SOC Version 7 contains a clear statement that gender nonconformity is not pathological and includes medical necessity principles.

The World Professional Association for Transgender Health can be accessed at: www.wpath.org
Transition-related care: Affordable

No jurisdiction, employer, or insurance company which covers trans health care has found the cost to be prohibitive.

➢ In 2011, the City of Portland determined that the cost increase was only .08% of its health care insurance budget.

<table>
<thead>
<tr>
<th>Lifetime Max Coverage</th>
<th>Anticipated cost, 2011-2012</th>
<th>Anticipated premium impact, 2011-2012</th>
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➢ Multnomah County has seen low utilization since 2011.

“\text{In January 2010, Multnomah County extended our healthcare benefit coverage to include transgender surgical care. Since implementation of this coverage, the per member per month cost increase has been less than a dollar per person.}”

– Multnomah County Commissioner Jeff Cogen

➢ The City and County of San Francisco have provided comprehensive coverage for years with research showing no discernible cost. Initially, concerns were raised that cost would be high, that utilization would increase, or that providing inclusive care would be somehow unmanageable for the city. Over time, these concerns were disproven, as cost and utilization were both much lower than anticipated – so low, in fact, that the cost of care was declared de minimis – so small as to be negligible.

• 2001: The City and County removed transgender exclusions from their plan. They anticipated this would carry a cost so they implemented a per employee per month (PEPM) surcharge at $1.70. Between 2001 and 2005, the city generated several million dollars in additional premium payments, but paid out just $183,000 for eleven claims on surgery.

• 2005: The PEPM surcharge dropped to $1.16 for those on the City’s HMO plan, and just 50 cents for the City’s self-insured health plan.

• 2007: The cost of the benefit was determined to negligible and the surcharge was completely dropped.

• 2012: After 11 years, costs have continued to be de minimis.
IRS ruling on transition-related health care

O’Donnabhain v. Commissioner, 134 T.C. No. 4 (2010)

Issue:
This case was brought to the United States Tax Court in 2010. The issue for the court was whether a taxpayer who has been diagnosed with Gender Identity Disorder can deduct sex reassignment surgery and hormone replacement therapy costs as necessary medical expenses under the tax code.

The IRS argued that sex reassignment surgery is cosmetic and not medically necessary.

The U.S. Tax Court ruled against the IRS and said that the plaintiff should be allowed to deduct the costs of her treatment for gender-identity disorder, including sex-reassignment surgery and hormone treatments.

The US Tax Court found the IRS position that treatment should be viewed as “cosmetic” to be “at best a superficial characterization of the circumstances” that is “thoroughly rebutted by the medical evidence.”

Holding:
The Tax Court ruled that hormone therapy and sex-reassignment surgery are valid treatments for Gender Identity Disorder and the costs of these procedures are deductible under the Internal Revenue Code.

Appeal:
The deadline for the government to appeal the decision was February 7th, 2011, and the government chose not to challenge the decision, making it binding on future Internal Revenue Service practices.
April 19, 2012

To our esteemed business leaders:

At Multnomah County, we’re proud to support non-discrimination policies in the workplace and work to ensure equality regardless of race, religion, sexual orientation, or gender identity. In January of 2010, Multnomah County removed transgender-specific exclusions from our health care benefit coverage. Since that time, our benefits have included transgender medical care, including counseling, hormone therapy, and surgical care.

The American Medical Association finds that these services are medically necessary for transgender individuals. Removing exclusions from our health plan has created an environment where all employees can thrive. Providing employees with the medically-necessary care they need to be healthy and productive is good for employees and their families, and good for Oregon’s workforce and economy.

The implementation of this coverage is not only the right thing to do, but it is a cost effective investment in ensuring the health and wellness of our approximately 4,500 employees. The monthly cost per member has been less than one dollar per person. We’re not alone in recognizing this benefit: Currently, 25% of Fortune 100 Companies and many Oregon businesses - large and small - offer equitable health care to all employees, including health care for transgender employees.

Access to inclusive health care was a small change to make in our health plan, but for transgender employees, it has made a big difference. I’m proud of this fair decision, and of the great work our employees do to serve the more than 735,000 residents of Multnomah County.

Sincerely,

[Signature]

Multnomah County Chair Jeff Cogen
San Francisco City and County Transgender Health Benefit

History:
In 2001, The City and County of San Francisco made history by becoming the first US municipality to remove transgender access exclusions in its employee health plans. Since that time, other entities have used the success of San Francisco’s program as a model for their own. And, despite actuarial fears of over-utilization and a potentially expensive benefit, the Transgender Health Benefit Program has proven to be appropriately accessed and undeniably more affordable than other, often routinely covered, procedures.

Starting in 1996, the San Francisco Human Rights Commission began work on the Transgender Health Benefit Project. Working with Commissioners, staff, experts, and community members, the goal of the project was to remove exclusions from City health insurance policies so that transgender employees, retirees, and their dependents would have access to procedures that were routinely covered by health insurance plans for people who are not transsexual. Due to fiscal constraints, the project stalled, lacking adequate support from the Health Service System (HSS) Board, which is the entity responsible for overseeing the administration of City employee health benefits.

Some Board Members expressed certain fears. They wondered why the City should pay for cosmetic surgery, or why the City should subsidize a spurious alternative lifestyle choice. If the exclusions were to be removed and transgender benefits were available, it might encourage large numbers of employees, retirees, and their dependents to have “sex changes.” Some people might flock to the City to get municipal employment so they could access the benefits, and other people might marry or domestically partner with City employees so they could have their transition covered.

Commission staff met with HSS staff and Board members to address key issues: Most of the procedures that are denied coverage for transgender people are routinely covered in people who are not transgender, such as mastectomy, hysterectomy, genital surgery, hormone replacement therapy, etc. Furthermore, the positive outcome for the treatment of transsexualism stipulates psychotherapy, hormone treatment, and surgery as the standard of care to achieve maximum therapeutic value for the patient, and this lengthy process is designed to cull out any potential spurious intent. Under the standard of care, hormonal and surgical interventions for the treatment of transsexualism are considered medically necessary.

Plan Design:
In 2001, with support from key HSS Board Members and staff and nine City Supervisors, the City removed transsexual exclusions from its self-insured City Plan, with a one-year pilot program to collect actuarial data. The benefit provided surgical coverage through the self-insured plan, and the HMOs joined the City Plan by covering hormone treatments and transition-related psychotherapy. Procedures such as electrolysis, facial surgery, and tracheal shaves were not included in the plan design. The HSS Board plan had some flaws – a one-year enrollment requirement and a $50,000
surgical cap. In 2004, as result of Commission advocacy, several changes happened: the one year waiting period was dropped, the surgical cap was increased to $75,000, and the benefit became available through the HMOs: Blue Shield, Kaiser Permanente, and Health Net.

**Actuarial Information:**
The actuaries created estimates of plan costs, basing their formula on similar coverage provided by the Canadian province of British Columbia (a population of approximately 1 million people). In BC, the Province paid for about 50 procedures per year. The City’s actuaries estimated that in a member population of approximately 100,000, 35 eligible members per year would spend $50,000.

**2001-2004:** Employees, retirees, and their enrolled dependents were charged $1.70 per month to meet that cost projection. It should be noted that, from 2001 through 2004, the HSS Board kept the transgender benefit limited to the self-insured City Plan despite the agreement to move it into the HMOs after one year. From July 2001 to July 2004, the HSS collected approximately $4.3 million from its members specifically to cover the transgender benefit, while paying out approximately $156,000 on seven claims for surgery.

In 2004-2005, even after rolling the benefit into the HMOs, the City’s surplus monies increased slightly. After negotiating with the HMOs, the cost charged to members was dropped to $1.16 per month for the benefit. The City Plan reduced its surcharge to .50 cents per member per month. Accumulatively, as of August 2005, the HSS had collected $5.6 million and had paid out $183,000 on 11 claims through the City Plan. Kaiser and Blue Shield reported no surgical claims for 2004-2005. Health Net reported that from 2004-2005, they have paid out $3,300 on behalf of 14 members for hormonal treatments and transition-related psychological services.

Unlike the fears expressed, none of the concerns came to pass. A preliminary analysis indicates that there has been appropriate utilization (the number of claims compared to the number of eligible members) and the growing surplus indicates that the benefit costs much less to provide than the rates that have been charged to cover this specific benefit.

**2005-2006:** The rates collected for this period have not been reported yet. The total spent was $44,117.51. The City Plan (administered by United HealthCare) paid $5,038.50 on 13 of 17 claims submitted by two individuals. Health Net paid $5,055.41 on 4 claims by an estimated two individuals. Kaiser paid $34,023.60 on 2 claims submitted by two individuals, and Blue Shield has not reported for this period.

**2006-2007:** Due to its obvious affordability, as of July 1, 2006, the pricing for the benefit changed. While the benefit design remained the same, beneficial cost data led Kaiser and Blue Shield to no longer separately rate and price the transgender benefit - in other words, to treat the benefit the same as other medical procedures such as gall bladder removal or heart surgery. The HSS failed to negotiate the same change with Health Net. In July 2007, Health Net was replaced by PacifiCare as one of the available HMO carriers for the City.

From July 2001 through July 2006, the grand total of reported monies collected is $5.6 million. The grand total of reported monies expended is $386,417.
MEMORANDUM

DATE: April 18, 2012

SUBJECT: City of Portland Cost Analysis for Transgender Healthcare Benefits

The City of Portland implemented transgender healthcare surgical benefits in July of 2011. Benefit design changes are first discussed within the City’s Labor Management Benefits Committee. The Committee first discussed the issue in 2009. After a number of conversations and votes within the Committee, the transgender coverage issue was ultimately decided before City Council.

To determine the cost of the benefit the City’s process was as follows:

- Determine what services supporting transgender healthcare were already covered under the health plan.
- Review other jurisdictions/organizations providing the coverage to understand plan coverage differences and costing strategies.
- Review sample plan benefit designs from other jurisdictions to understand coverage/limitations/exclusion languages.
- Review national and local prevalence data/assumptions. The City’s consulting office used the GID Reform Advocates information and Multnomah County’s costing strategy to gain some information on prevalence.
- The City’s consulting office initially used the national prevalence data assumptions to calculate rates for the 2010 plan year. This national prevalence data was lower. That rate was established at $1.51 per employee per month. This benefit was not approved for the 2010-11 plan year.
- The following year the rate was further decreased to $0.76 per employee per month because the prevalence within the local market was low. (e.g. Multnomah County experience was low). The benefit was approved through Council and became effective July 1, 2011.
- Monitor experience moving forward to adjust if needed.
Transition-related care: Good for workplaces

From the Human Rights Campaign Corporate Equality index,

Businesses based or operating in Oregon offering transgender-inclusive care

- 3M Co.
- Aetna Inc.
- Alcatel-Lucent
- American Express Co.
- Ameriprise Financial Inc.
- AT&T Inc.
- Avaya Inc.
- Bank of America Corp.
- Campbell Soup Co.
- Chrysler Group LLC
- Cisco Systems Inc.
- Citigroup Inc.
- The Coca-Cola Co.
- Exelon Corp.
- Federal Home Loan Mortgage Corp. (Freddie Mac)
- Ford Motor Co.
- Genentech Inc.
- General Motors Co.
- The Goldman Sachs Group Inc.
- Google Inc.
- Intel Corp.
- International Business Machines Corp. (IBM)
- Johnson & Johnson
- JPMorgan Chase & Co.
- Kimpton Hotel and Restaurant Group
- KPMG LLP
- Kraft Foods Inc.
- The McGraw-Hill Companies Inc.
- Microsoft Corp.
- Morgan Stanley
- New Seasons
- Nike Inc.
- Oracle Corp.
- PepsiCo Inc.
- PG&E Corp.
- PricewaterhouseCoopers LLP
- Sears Holdings Corp.
- State Farm Group
- UAL Corp. (United Airlines)
- The Walt Disney Co.
- Wells Fargo & Co.
- Yahoo! Inc.
US businesses with transgender-inclusive health insurance plans

Adapted from the Human Rights Campaign Foundation’s “Transgender-Inclusive Health Care Coverage and the Corporate Equality Index” www.hrc.org/transbenefits

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Colleges and universities with transgender-inclusive health insurance plans

*From the Human Rights Campaign’s “Transgender-Inclusive Benefits: Colleges & Universities”*

www.hrc.org/transbenefits

**Employee Health Plans**
A partial list of colleges and universities with employee plans that provide minimum or better transgender-inclusive coverage including at least some transition-related surgeries:

- American University
- City University of New York (CUNY)
- Harvard University
- University of California Berkeley
- University of California Davis
- University of California Irvine
- University of California Los Angeles
- University of California Merced
- University of California Riverside
- University of California San Diego
- University of California San Francisco
- University of California Santa Barbara
- University of California Santa Cruz
- University of Michigan
- University of Pennsylvania
- Yale University

**Student Health Plans**
A partial list of colleges and universities with student health plans that provide minimum or better transgender-inclusive coverage including at least some transition-related surgeries.

- California Institute of Technology
- Cornell University
- Emerson College
- Emory University
- Harvard University
- National College of Natural Medicine (NCNM)
- New York University
- Portland State University
- Stanford University
- The University at Buffalo (SUNY Buffalo)
- University of California Berkeley
- University of California Davis
- University of California Irvine
- University of California Los Angeles
- University of California Riverside
- University of California San Diego
- University of California San Francisco
- University of California Santa Barbara
- University of California Santa Cruz
- University of Connecticut
- University of Michigan
- University of Pennsylvania
- University of Vermont
- University of Washington
Sample personal story from a parent

My name is Debby. Before I had my daughter I had no idea what transgender was. I grew up in a small town, and I never knew any transgender people—I had only heard of cross-dressers.

I already had several children when I became pregnant with Edi. I went to see a counselor during the pregnancy, and she told me that this child picked me for a reason. I never understood that until now. I just knew that my child was my child, and I just wanted my child to be happy.

I knew something was different about my child, and so did my husband. One day he told me, “you know, Eddie might be gay, and that would be just fine with me.” It was great, but it surprised me—I didn’t expect him to be so supportive.

Then I saw an episode of 20/20 about transgender children, and something clicked. I saw it and I knew that was my child. I was relieved to know what was going on with my child, and that she was okay.

After that, we had a lot of decisions to make. Edi decided to transition. She started wearing her favorite clothes, like her Hello Kitty rain boots, but we quickly found that our community wasn’t as accepting as we would hope.

That’s when we made the tough decision to leave our home town and move the family to Portland. And since that, things have gotten much better. Edi’s at a great school, and her teacher is supportive. She’s happy and she’s healthy, and that’s all I want for my child.

We have had troubles with health insurance. We ran into some issues with insurance, who wouldn’t even cover initial counseling for my child. I know this is just the beginning—many transgender people have a tough time getting health care. I want to make sure that she gets the health care she needs in the future. And I want to make sure that this doesn’t happen to other children.
My name is Ray Crider. I grew up in Southern Oregon, and moved to Portland about ten years ago. Four years ago, before I transitioned, I was known by a different name. I am luckier than most; my employer welcomed my transition with open arms. I wouldn’t be the person I am today without the support I have gotten over the last four years from family, friends and my workplace.

My workplace insurance policy, like most, excluded coverage of any and all transgender related health services. I worked with a group of employees and administrators to change our coverage. Now that I’m able to access the care I need, a huge burden has been lifted. Before my insurance covered surgery, it would have been nearly impossible for me to afford it out of pocket. The daily struggle was incredibly difficult.

Surgery coverage for me is preventive health care and here’s why. Part of my daily routine is binding my chest, which is a common practice. My gender presentation is also a personal safety issue—if my gender presentation doesn’t make sense to the people I meet, I put myself at risk of emotional or even physical harm. Binding is painful and awkward but necessary. I cannot leave the house without it. However, binding is creating health problems for me, it restricts my breathing and it’s causing inflammation in the wall of my lungs. As a result I have ended up in the emergency room several times for shortness of breath and chest pain. Doctors tell me the only solution is to stop binding. It is unclear what the long-term health consequences of binding will be.

Lack of access to health insurance coverage creates many problems, but also costs insurance companies. Transgender exclusions in insurance policies are a lose/lose proposition. It doesn’t take very many trips to the emergency room to exceed the cost of the surgery they have excluded from their policies. Many of the procedures needed by trans people are routinely covered for non-transgender people, but the exclusions specifically target transgender people. Doctors deem many of these excluded services medically necessary for trans people and that should really be all it takes to access medical care.

Gradually things are starting to change and I will continue this work until it is the exclusions are removed and every person, no matter their gender identity, will have access to equal health-care.
My name is Peter Dakota Molof and I am a student at Portland Community College. I’m currently majoring in Women’s & Gender Studies in order to pursue a career in public education and civic engagement.

When I began my transition, I first spoke with my primary care physician. Then I ended up spending over four months talking to my insurance provider, at every turn encountered roadblocks preventing me from accessing medically necessary care. It felt frustrating to realize that so few people under my insurance knew what kind of care I needed, or how to get it to me. And it was even more frustrating to realize doctors are able to provide care that is deeply needed, but excluded by insurance companies.

Because of these barriers to accessing medically necessary care, I experienced significant financial, personal, and emotional impacts. I had to take out a line of credit while being a low-income student and I nearly dropped out of school. Because my body was not in congruence with my identity, I could not use locker rooms or restrooms safely, without fear of verbal harassment or even physical assault. This stress affected my ability to be a good student.

Eventually, I was able to pay out of pocket for the care I need, but only after a lot of saving, and a lot of time spent educating my insurer and even my doctors. Most people are not so lucky. And even today, I can’t access reproductive health care and critical cancer screenings because of exclusions in my insurance plan.

My experience was tough, and it was one of the best case scenarios. So many people I know are struggling to make ends meet while paying for their necessary health care out-of-pocket. My bad experience should not be the best case scenario.
My name is Leigh Dolin. I’m a past president of the Oregon Medical Association, and a board certified internist. I’ve practiced medicine in Oregon for the last thirty years, and for fifteen of those, I took care of transgender patients.

Medical care for transgender patients isn’t complicated. Gender identity is inherent to who each of us is—including transgender people. When someone is born with a malformed heart valve, there is no question that we cover the treatment necessary to care for that person. Similarly, there should be no question that when someone is born transgender, we provide the care they need. There are clear standards of care for treatment of a legitimate diagnosis – Gender Identity Disorder, or Gender Dysphoria, are recognized medical terms and diagnoses. In fact, the American Medical Association has passed a resolution declaring transition-related care to be medically necessary. In the resolution, they resolved that “our American Medical Association support public and private health insurance coverage for treatment of Gender Identity Disorder in adolescents and adults.”

While caring for transgender patients is straightforward, the discrimination transgender people face is very complex. Because of pervasive misconceptions about what it means to be transgender, many patients have had a difficult time maintaining relationships with their families, friends, and partners, and withstanding the discrimination they faced in society at large.

As a doctor, one of the most difficult issues I faced was in ensuring that the care my transgender patients needed was covered by insurance. Coverage of Gender Identity Disorder is excluded from the vast majority of insurance plans, so I had tremendous difficulty providing necessary treatment to my patients within the confines of this exclusion. I can provide a non-transgender woman with hormone replacement therapy, but a transgender woman is prevented from receiving a similar prescription. We can provide a non-transgender woman with a mastectomy, but these exclusions prevent transgender men from receiving the same procedure. Again, as a physician, it is only appropriate for me to determine, in consultation with my patient, what is medically necessary and medically necessary treatment should not be excluded from coverage. Doctors should be able to provide the care our patients need.
Sample personal story from a mental health provider

My name is Dr. Adrien Wolmark, Ph.D., Licensed Clinical Social Worker. I’ve been working with transgender clients across the U.S. for the past two decades. Currently I work as Director of Counseling Services at NCNM (National College of Natural Medicine.) Throughout my time as a mental health professional, I’ve consistently worked with transgender patients who were unable to access the care they needed because of insurance exclusions.

When I began working with transgender people in the early 1990s, few medical resources existed. And even though there are far more resources today, insurance policies have not caught up and continue to exclude critical care. Being denied access to this care has deep and negative impacts on my transgender clients. They experience suicidal ideation, depression, anxiety, and difficulties in every area of their lives. But when my clients have the care they need, they are more effective workers and community members.

In 2008, the American Psychological Association resolved that transition-related care is medically necessary and ought to be covered by insurance. In their resolution the APA Council of Representatives wrote:

“APA recognizes the efficacy, benefit, and medical necessity of gender transition treatments for appropriately evaluated individuals and calls upon public and private insurers to cover these medically necessary treatments...”

With more than 154,000 members, the APA is the largest association of psychologists worldwide. Additionally, the National Association of Social Workers and the American Counseling Association have voiced support for transgender people.

From two decades of professional experience to affirmation from large and well-respected associations, it’s clear that health care for transgender people is medically necessary.